

## Message Text

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41

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 011126

P R 230645Z APR 75  
FM AMEMBASSY BUCHAREST  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 2461

LIMITED OFFICIAL USE BUCHAREST 1745

E.O. 11652: N/A

TAGS: BBAK, BEXP, BFOL, RO

SUBJ: ROMANIAN PHOTOSENSITIVE PAPER PROJECT

REF: USDOC 06092

1. EMBASSY GREATLY APPRECIATES INFO SENT REFTEL. DEIXNER OF MINCHEMIND TOLD US APRIL 22 ROMANIANS REMAIN WILLING TO MEET WITH OL UEWSKI LATE THIS MONTH AND PROMISED TO SEE THAT OLSZEWSKI IS SO INFORMED AGAIN AS WELL AS SEND US A COPY OF EARLIER TELEX. OUR IMPRESSION BASED ON TIS LATEST CONVERSATION AND DISTINCT FROM WHAT FLORESCU SAID LAST MONTH, HOWEVER, IS THAT ROMANIANS HAVE NOT RPT NOT MADE FINAL DECISION TO GO AHEAD WITH OLSZEWSKI ON PILOT PLANT BUT REMAIN INTENSELY INTERESTED IN DRAWING KODAK AND POSSIBLY GAF INTO BIDDING GAME. SINCE REFTEL INDICATES KODAK WISHES TO APPEAR FORTHCOMING TO AVOID FORECLOSING FUTURE BUSINESS PROSPECTS IN ROMANIA, WE WOULD FORESEE SCENARIO IN WHICH ROMANIANS DRAW OUT DISCUSSION WITH OLSZEWSKI WHILE CONTINUING ATTEMPTS TO OBTAIN POSITIVE RESPONSE FROM KODAK.

2. WE BELIEVE IT ONLY FAIR TO INFORM OLSZEWSKI OF SITUATION AND WOULD SUGGEST SOMETHING ALONG FOLLOWING LINES: EMBASSY DOES NOT WISH TO DISCOURAGE OLSZEWSKI FROM MAKING VISIT TO BUCHAREST IN LATE APRIL AND STANDS READY TO ASSIST COMPANY REPS TO MAXIMUM EXTENT POSSIBLE. DESPITE MINISTER FLORESCU'S MID-MARCH STATMENT THAT HE WAS PREPARED TO HAVE FINAL NEGOTIATIONS BEGIN, LATEST INDICATIONS  
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ARE THAT ROMANIANS REMAIN INTERESTED IN SOLICITING ADDITIONAL

BIDS, BOTH ON PILOT PLANT AND LATER STAGES. THIS PROCESS  
COULD LAST SEVERAL MONTHS, PERHAPS LONGER. IMPOSSIBLE TO  
REDICT AT THIS TIME WHEN FINAL DECISION WILL BE MADE. ALTHOUGH  
TO EMBASSY'S KNOWLEDGE ROMCHIM AND CHEMIND OFFICIALS HAVE NOT  
RPT NOT OBTAINED ANY OTHER FIRM PROPOSALS, WE HAVE NOT BEEN  
ABLE TO RECONFIRM THAT APRIL MEETING WITH OLSZEWSKI WILL  
QUICKLY LEAD TO SIGNING OF CONTRACT.

3. OLSZEWSKI MAY WISH THEREFORE TO SEEK TO CLARIFY ROMCHIM  
INTENTIONS FURTHER THROUGH DIRECT TELEX ASKING FOR CONFIRMATION  
OF TYPE OF DISCUSSIONS ROMCHIM HAS IN MIND.  
BARNES

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
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